



Grant R. Paulsen

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SUMMARY OF QUALIFICATIONS

- More than 20 years experience consulting to financial institutions
- Broad, up to date background in risk management, capital markets, and ALM
- Extensive modeling experience in excel, visual basic, C++, and HTML
- Strong communication skills: verbal, written, and public presentations
- Experience working with all levels from junior analysts to the Board

RELEVANT WORK EXPERIENCE

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|--|----------------|
| Financial Consultant Rimcon Inc., Toronto | 1989 – Present |
| <ul style="list-style-type: none">• Advise insurance companies, trust companies and banks (24 as of 2006), with the longest ongoing assignment spanning over 15 years• Develop and implement ALM and investment models, processes and controls• Provide training and support in areas of strategy, policy, and product design | |
| Associate Yield Management Group, Toronto | 1987 - 1989 |
| <ul style="list-style-type: none">• Built and ran ALM/risk management models for \$1 billion trust company, leading mortgage-backed securities originator, life insurer, and P&C insurer• Traded options, futures, swaps, bonds, and forward sales to manage risk and enhance yield• Researched investment, ALM and hedging strategies | |
| President Fintech Consulting, Toronto | 1986 - 1987 |
| <ul style="list-style-type: none">• Managed design/supply project for chemical process plant supplier• Evaluated financial systems software for a light industrial manufacturer | |
| Manager, Special Projects Sulzer Brothers Ltd., Winterthur, Switzerland | 1982 - 1984 |
| <ul style="list-style-type: none">• Bid, negotiated and supervised design/supply contracts with clients• Prepared paid studies, assisted in license negotiations.• Supervised piping and pressure vessel designs; obtained regulatory approvals | |
| Product Manager, Isotope Separation Systems | 1975 - 1982 |

Sulzer Canada Inc., Toronto

- Bid, negotiated and supervised design/supply contracts for nuclear systems
- Developed/implemented procedures for control and reporting of schedule, quality and budget as well as tender preparation and management of sub-contractors
- Provided technical sales support and ongoing follow-up after system deliveries
- Supervised five professional engineers

Project Engineer

1973 - 1974

The Lummus Company of Canada Ltd., Toronto

- Prepared process flow sheets
- Coordinated detail design and equipment procurement of heavy water plant systems

Plant Engineer

1972 - 1973

Canadian General Electric, Port Hawkesbury, Nova Scotia

- Graduate Engineer Development Program. Rotated through a series of positions in engineering design, maintenance, operations & administration as part of training program

EDUCATION

Master of Business Administration (MBA)

1985

University of Chicago, Illinois

- Specialized in Finance and International Business
- Completed 2-year program in 15 months with full audit of two extra courses
- Completed research project and graduated with Honours

Bachelor of Engineering, Mechanical

1972

St. Francis Xavier University and Nova Scotia Tech.

- Engineering Class President and Student Council Member
- Awarded President's scholarship for outstanding academic performance

PROFESSIONAL DEVELOPMENT CERTIFICATES

Chartered Financial Analyst

1992

Institute of Chartered Financial Analysts

Financial Risk Manager

2003

Global Association of Risk Professionals (GARP)

Registered as Investment Counsel & Portfolio Manager

1992

ADDITIONAL SKILLS

- Experience with a wide range of computer software including Minitab (statistics), What's Best (optimization), Pagemaker (desktop publishing), Visual Baler (spreadsheet compiler), Timeline (project scheduling), Viso (flowcharts), as well as Excel, Word and PowerPoint
- Experienced with computer programming languages such as Visual Basic and C++
- Proficient in German and Swiss (Zurich dialect)

References available upon request.